

New Partner to Lead Triago's Growth in the Middle East



The hiring of private equity industry veteran **Khuram Maqsood** is part of Triago's continuing global expansion.

September 14, 2020 - Hired as Partner and head of the group's Dubai office, Khuram Maqsood will lead Triago's ongoing expansion in the Middle East across all activities - private equity fundraising, secondary sales of private equity fund stakes, and strategic advisory of all types for private equity managers and investors.

Maqsood's hiring follows the July appointments of Andrew Rosato as a Partner and Simeon "Sim" Ketchum as a Principal in Triago's New York office (announced in a July release). All three hires are part of an ongoing global expansion at the private equity fund advisory. Further senior hires will be announced shortly for Triago's London and Paris offices. Recent months have seen junior appointments across Triago's organization and further additions are imminent.

"We're deepening the talent bench at all levels and in all regions," says Triago Chairman and Founder Antoine Drean. "Decreased travel and fewer face-to-face meetings between investors and managers mean there's a greater premium than ever on having strong local expertise at private equity fund advisories. Khuram has the in-depth knowledge and regional experience we need to stay ahead of the competition."

Maqsood is a sixteen-year veteran of the industry with diverse experience as a private equity fund manager, fund investor and C-suite executive at private equity-backed firms. Prior to joining Triago, he was Chief Financial Officer of Towershare, a Middle East and South Asia-focused consolidator of telecom towers, founded by the senior team of Ericsson Middle East. Before that, he was Head of the Middle East at KKR-

backed Sundrop Farms, a developer and operator of sustainable greenhouse projects utilizing solar power and desalination for food production in desert climates. Earlier, he helped establish and manage a private equity-focused family office in Dubai for Saudi Arabia's Bin Mahfouz family and served as a Director of Dubai's sovereign wealth fund, Istithmar World Capital, where he was Co-Head of the Industrials team and responsible for a \$1 billion private equity portfolio.

Maqsood earned undergraduate degrees from Georgetown University and the London School of Economics. After graduating with an MBA from Harvard Business School, he worked in The Executive Office of Sheikh Mohammed bin Rashid Al Maktoum, the ruler of Dubai. His first job in private equity was at sovereign wealth fund Dubai International Capital as part of the founding team, committing to funds investing throughout the world.

About Triago - With offices in New York, London, Paris and Dubai, Triago provides fundraising services, secondary transaction advisory, and strategic solutions for general partners and limited partners seeking to optimize success in the global private equity market. Founded in 1992 as one of the first private equity fund placement agents, Triago has completed over 160 fundraisings on five continents and advised on the transfer of more than 3,500 private equity fund stakes on the secondary market on behalf of 200 clients across the world. Triago has also undertaken over 50 strategic advisory mandates for general partners and limited partners looking to launch, boost or restructure PE fund operations.

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